RLEST-183: Real Estate Broker Preparation

Course Description:

The course satisfies the educational requirement for the State of Wisconsin Real Estate Brokers Exam. The course focuses on closing a transaction; the responsibilities of a broker, including: employer and human resources, supervision and leadership, managing liability and risk, and disclosure duties. A real estate business, as a business, includes: trust accounts, special issues from Starker Exchanges, auctions, foreclosures, and short sales. Instruction also includes familiarity with all of the forms of contract options, in detail.

Total Credits: 3.00

Course Competencies

1. Explain Contracts.
2. Explain Approved Forms.
3. Explain Other Transaction Documents.
5. Explain Duties to Other Licensees.
7. Explain Business Management.
11. Explain Financing