RLEST-182: Real Estate Law

Course Description:

This course, in addition to Principles of Real Estate (RLEST-180), will satisfy the educational requirements for the State of Wisconsin Real Estate Salesperson Exam. The course will cover the duties and responsibilities of a real estate professional. Disclosure requirements, all forms, contracts, addenda, amendments, deed options, and land contracts will be covered thoroughly. Closing a transaction, discrimination, landlord/tenant law, and environmental issues will also be covered.

Total Credits: 3.00

Course Competencies

1. Explain Agency Relationships.
2. Explain Agency Issues.
3. Explain Agency Agreements.
4. Explain Disclosure Obligations.
5. Explain Fair Housing.
7. Explain Real Property Ownership.
8. Explain Title of Real Estate.
9. Explain Land Use.
10. Explain Offers to Purchase.
11. Explain Financing.
12. Explain Other Approved Forms.