



# Real Estate Salesperson

## CERTIFICATE

Program Code: 61-194-1

**West Allis Campus (Also offered online)**

The two courses in this certificate satisfy the educational requirement that must be met prior to taking the State of Wisconsin Real Estate Salesperson Exam. You will learn about the duties and responsibilities of a real estate professional.

### Admission Requirement

- A high school diploma or GED

After earning this certificate, your credits can be applied to completing the Real Estate Broker Associate technical diploma and the Real Estate associate degree.

### COURSES

### Credits

**RLEST-180** Principles of Real Estate..... 3

**RLEST-182** Real Estate Law..... 3

**TOTAL CREDITS: 6**

*Program curriculum requirements are subject to change.*

**Current MATC students should consult their Academic Program Plan for specific curriculum requirements.**



**Business & Management**  
**MILWAUKEE AREA Technical College**

**For complete information, go to**  
[\*\*matc.edu/course-catalog/business-management\*\*](https://matc.edu/course-catalog/business-management)

## A Quick Study

MATC certificate programs provide focused, career-centered learning and many can be completed in one semester. They fulfill the needs of local businesses and have the input of industry professionals. Certificate programs train you for specific skills that are in demand, improving your odds of getting the job.

## Explore MATC's Certificate Programs

- Strengthen core skills
- Add traction to your résumé
- Enhance your employability
- Try out a new career
- Earn credits toward a related associate degree or technical diploma
- Ease back into college if you have been away for a while

All credits in certificate programs must be earned at MATC with a 2.0 cumulative GPA or higher.

Upon completion of the certificate's requirements, the student's transcript is notated with the credential earned.

Some certificates can be earned while completing associate degrees and/or technical diplomas that are eligible for financial aid. Certificate programs alone are not eligible for financial aid; contact MATC for details.

## Possible Careers

- Real Estate Agent
- Brokerage Investment
- Property Management

## Related Programs

- Real Estate
- Real Estate Broker Associate
- Property Management
- Marketing



10% Post Consumer Recycled



**matc.edu or 414-297-MATC**  
Wisconsin Relay System 711

### **Downtown Milwaukee Campus**

700 West State Street

### **Mequon Campus**

5555 West Highland Road

### **Oak Creek Campus**

6665 South Howell Avenue

### **West Allis Campus**

1200 South 71st Street

### **MATC Education Center at Walker's Square**

816 West National Avenue, Milwaukee