

# Banking and Financial Services

PROGRAM CODE: 10-114-3



Associate Degree



**Location:** Downtown Milwaukee Campus, Online Campus, West Allis Campus

**Start Dates:** August and January

**Admission Requirement:** High school diploma or equivalent

**Financial Aid Eligible:** Yes. Use code 003866 at fafsa.gov.

## Program Description

Learn accounting and financial principles used in banks, credit unions, insurance and consumer finance companies, and corporate finance departments.

## Career Outlook

Graduates will have a solid foundation for a range of career opportunities within the industry, including personal banker, credit specialist, insurance sales agent and loan specialist.

## Program Learning Outcomes

- Create reports.
- Analyze financial data.
- Analyze investments.
- Sell financial products and services.

## COURSES

## CREDITS

<b>ACCTG-111</b>	Accounting 1 ^.....	4
<b>ACCTG-122</b>	Accounting Software Applications ^.....	3
<b>BADM-165</b>	Legal Environment of Business ^.....	3
<b>ENG-195</b>	Written Communication ‡ ^..... (or) ENG-201 English 1 ‡	3
<b>FIN-110</b>	Principles of Banking ^.....	3
<b>ACCTG-113</b>	Accounting 2 ‡.....	4
<b>BADM-134</b>	Business Organization and Management ^.....	3
<b>FIN-120</b>	Introduction to Money, Banking and Financial Markets ‡ ^.....	3
<b>MATH-123</b>	Math With Business Applications ‡ ^..... (or) Any 200-level MATH course	3
<b>PSYCH-199</b>	Psychology of Human Relations..... (or) Any 200-level PSYCH course	3
<b>ACCTG-121</b>	Income Taxation.....	4
<b>ACCTG-126</b>	Accounting for Managers.....	3
<b>ECON-195</b>	Economics..... (or) Any 200-level ECON course	3
<b>ENG-197</b>	Technical Reporting ‡..... (or) Any 200-level ENG or SPEECH course	3
<b>FIN-170</b>	Credit Management ^.....	3
<b>ACCTG-130</b>	QuickBooks Online ‡.....	3
<b>ACCTG-145</b>	Forensic Accounting ‡..... (or) ACCTG-155 Applied Individual Income Tax ‡	3
<b>FIN-122</b>	Investment Principles ‡ ^.....	3
<b>FIN-180</b>	Corporate Financial Management ‡.....	3

## CREDITS

Total credits needed to complete this degree

60

‡ Prerequisite required.

^ Counts toward earning the Financial Services technical diploma.

Program curriculum requirements are subject to change.

Current MATC students should consult their Academic Program Plan for specific curriculum requirements.

MATC courses are offered in person, entirely online or partially online.

Check each course's delivery options in Self-Service at [selfservice.matc.edu](https://selfservice.matc.edu).

## Complete Program Details

**QUESTIONS?** 414-456-5323, 414-297-8903 or [leadpathway@matc.edu](mailto:leadpathway@matc.edu)