

RLEST-180: Principles of Real Estate

Course Description:

A survey course covering the economic and social aspects of real estate, city planning, real estate brokerage and office operations, real estate documents, appraisal, financing, new construction, property management and home ownership.

Total Credits: 3.00

Course Competencies

- 1. Explain Introduction to the Real Estate Business.**
- 2. Explain Real Property and the Law.**
- 3. Explain Fair Housing.**
- 4. Explain Interests in Real Estate.**
- 5. Explain Forms of Real Estate Ownership.**
- 6. Explain Land Description.**
- 7. Explain Transfer of Title.**
- 8. Explain Title Records.**
- 9. Explain Real Estate Brokerage.**
- 10. Explain Real Estate Agency.**
- 11. Explain Client Representation Agreements.**
- 12. Explain Real Estate Contracts.**
- 13. Explain Real Estate Taxes and Other Liens.**
- 14. Explain Real Estate Financing.**
- 15. Explain Government Involvement in Real Estate Financing.**
- 16. Explain Real Estate Appraisal.**
- 17. Explain Closing the Real Estate Transaction.**
- 18. Explain Leases.**
- 19. Explain Property Management.**
- 20. Explain Land-Use Controls and Property Development.**
- 21. Explain Environmental Issues and the Real Estate Transaction.**
- 22. Explain Investing in Real Estate.**