

RLEST-182: Real Estate Law

Course Description:

This course, in addition to Principles of Real Estate (RLEST-180), will satisfy the educational requirements for the State of Wisconsin Real Estate Salesperson Exam. The course will cover the duties and responsibilities of a real estate professional. Disclosure requirements, all forms, contracts, addenda, amendments, deed options, and land contracts will be covered thoroughly. Closing a transaction, discrimination, landlord/tenant law, and environmental issues will also be covered.

Total Credits: 3.00

Course Competencies

- 1. Explain Agency Relationships.**
- 2. Explain Agency Issues.**
- 3. Explain Agency Agreements.**
- 4. Explain Disclosure Obligations.**
- 5. Explain Fair Housing.**
- 6. Explain Valuation.**
- 7. Explain Real Property Ownership.**
- 8. Explain Title of Real Estate.**
- 9. Explain Land Use.**
- 10. Explain Offers to Purchase.**
- 11. Explain Financing.**
- 12. Explain Other Approved Forms.**
- 13. Explain Contract Law.**
- 14. Explain Trust Account.**